



We are a global consulting and engineering company with world leading expertise across the energy and materials markets.

160+
year history

c36,000

people

60+

countries

c\$6bn

revenue

Connected by our shared values of **care**, **commitment** and **courage**

AA leader rating from MSCI for environmental, social and corporate governance

Energy.

Oil & Gas | Hydrogen | Carbon Capture

Materials.

Minerals | Chemicals | Life Sciences

Decarbonisation

Enabling clients to reach net zero through sustainable design and operations

Digitalisation

Leading independent partner for operational technology and digital transformation



Our Capabilities

Through our specialist and extensive industry knowledge, understanding and expertise, Carbon Advisory supports clients with a range of decarbonization & sustainability services including but not limited to:



- GHG emission baseline
- Life Cycle Assessments
- Product Carbon Footprint
- Quantify all aspects of scope 1, 2 and 3
- Aligned to standards such as ISO, GHG Protocol, CORSIA, EU Taxonomy, ISCC, RED, JOGMEC, IPHE and Global Battery Passport.



- Decarbonisation roadmaps with journey timlines, drivers and key milestones.
- Built on technical & commercial expertise to meet emissions targets
- Prioritised actions using Marginal Abatement Cost Curves
- Focused on cost of carbon abated for efficient reduction pathways



- Strategic guidance on decarbonisation policy, evolving regulatory frameworks, and certification standards
- Integration of technical expertise with policy insight to support informed decisionmaking
- Deliver of high-level market intelligence on supply and demand dynamics



- Identify measures to reduce energy consumption and improve operational performance.
- Energy Efficiency / Management Studies
- Electrification of industrial equipment
- Heat pump integration



- Environmental & Sustainability Due Diligence
- Environmental & Social Impact Assessments.
- Identify physical and transitional climate risks to support resilience planning.
- Circularity Studies



Why Electrify?

- **⊘** Scope 1 emissions reduction
- **Often relatively simple project and operation**
- **Solution** Efficiency benefits
- **⊘** Infrastructure is (partially) present

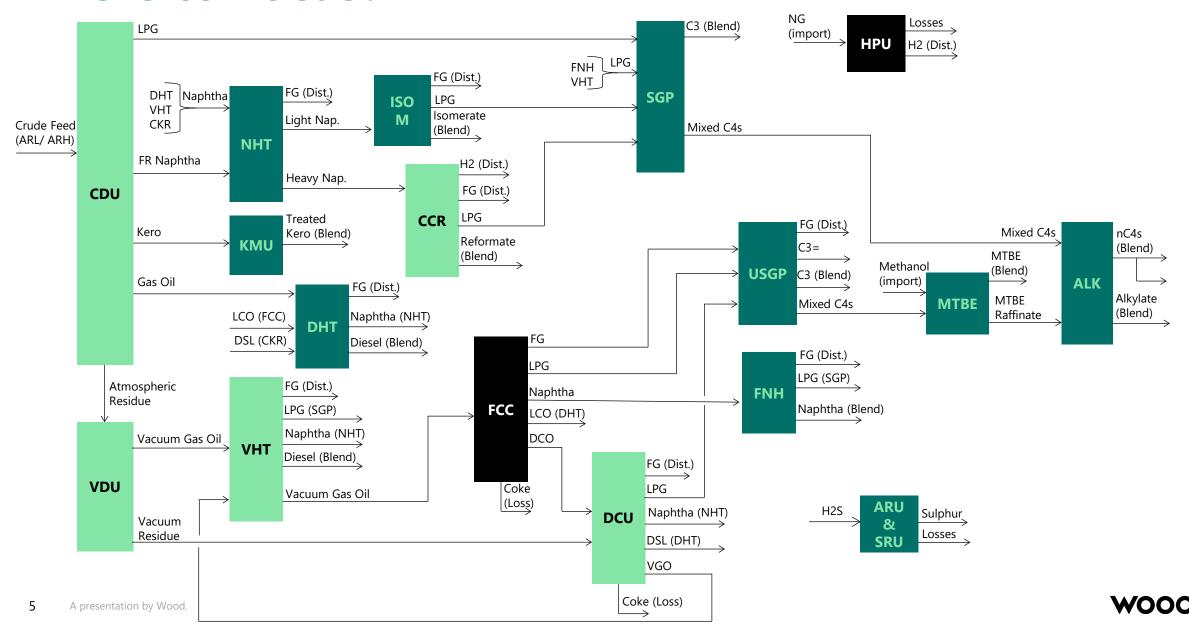
But...

- Not all applications are easy
- Power generation and new infrastructure dependent
- Competing decarbonisation methods

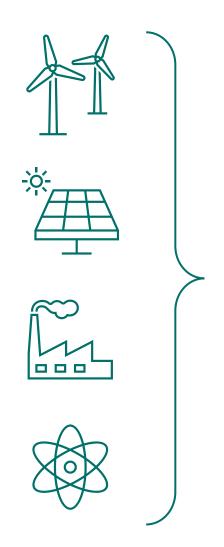


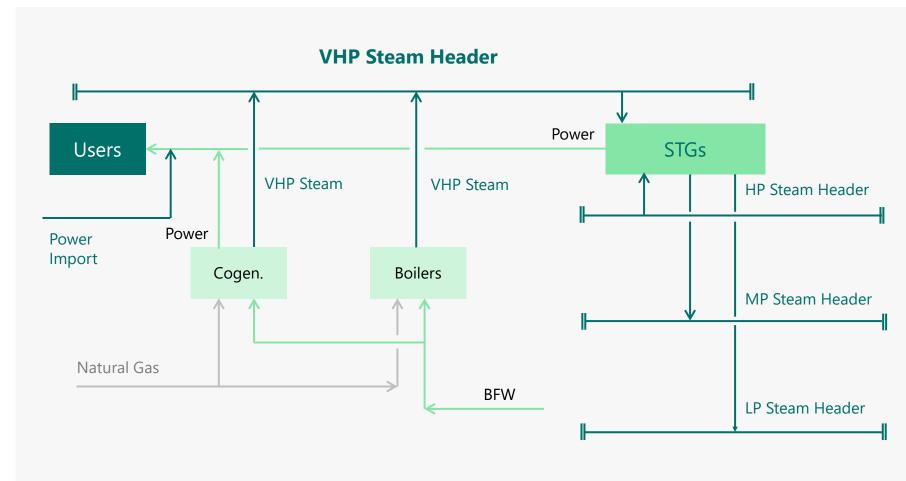


Where to Focus?



Where to Focus?





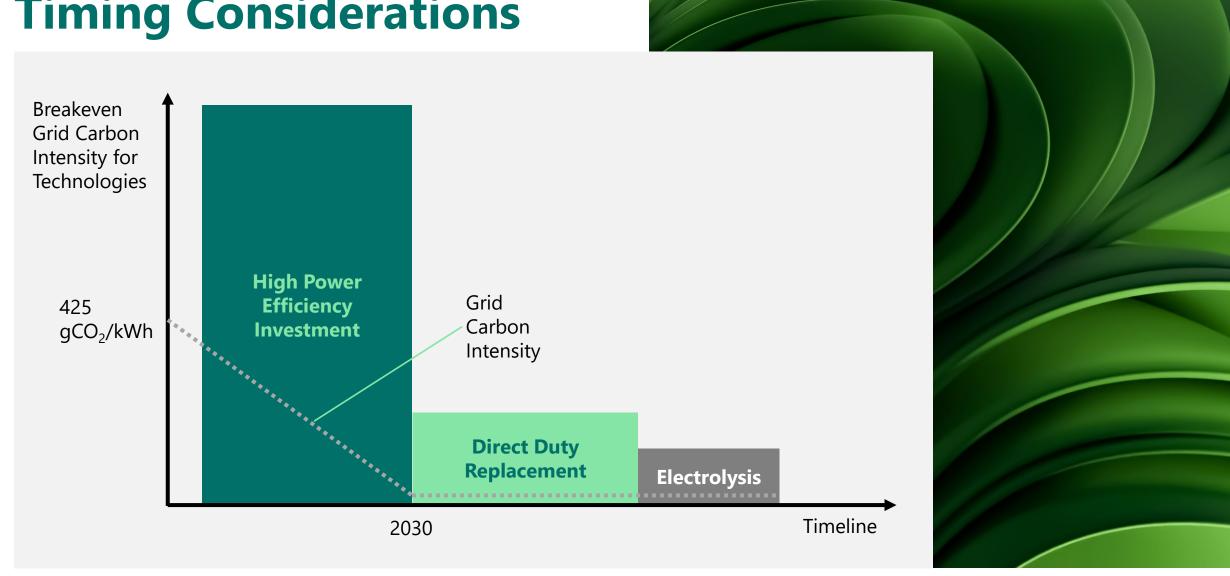
Technology Assessment

- Illustrative example for a site
- Weighted combination of criteria including:
 - CAPEX
 - Technology Readiness Level
 - Shutdown dependency
 - Operations, reliability, maintenance
 - Emergency scenario impacts
- Energy OPEX and overall economics have also been assessed

| | CO2 Reduction Potential | CAPEX Effectiveness | Low Carbon Electricity Effectiveness | Maturity | Operations and Maintenance | Shutdown and Execution |
|--|----------------------------|------------------------|--|----------|----------------------------------|------------------------|
| Electric Process Heater (Large Residue) | | Medium | Medium | | | |
| Electric Process Heater (High Temp) | | Low | Low | | | |
| Electric Process Heater (Others) | 120.0 | Medium | Medium | | | |
| Electrolyser | | Low | Low | | | |
| Mechanical Vapour Recompression | | Medium | High | | | |
| Electric Drive (vs. Condensing Turbine) | | Very High | High | | | |
| Electric Boiler | 140.0 | High | Medium | | | |
| Electric Tank Heating | | Low | Medium | | | |
| Electric Heat Tracing | | Low | Medium | | | |



Timing Considerations



Potential Roadblocks

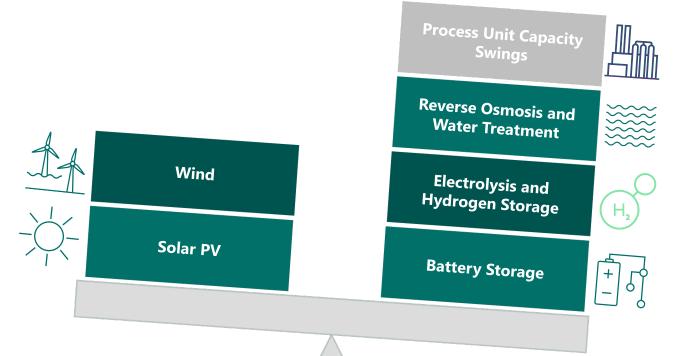
| Roadblock | Response | | | |
|--|---|--|--|--|
| Limited availability of low-carbon power | Cogeneration maintained | | | |
| Delay in commercialisation of large residue electric heaters | Increased green hydrogen production Advances in hydrogen production Burner modifications for hydrogen firing | | | |
| Delay in commercialisation of large residue electric heaters | Fuel gas firing maintained with CO ₂ removed via Carbon Capture and Storage (CCS) technology. Also relevant where a fuel gas long position cannot be sufficiently mitigated | | | |
| Low-carbon power availability | Delay of direct power-to-heat implementation (boilers, heaters) | | | |
| Current inefficient condition of steam and condensate system | Avoid electric boiler investment Replacement of steam heaters/reboilers and tracing by direct electrical heating | | | |

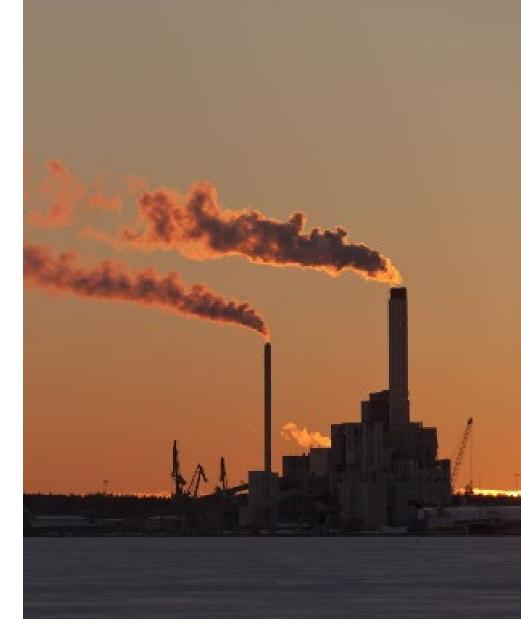


Electricity Storage

Renewable Generation

Refinery Synergies





Example Study Results



Study Aims and Approach

Ultimate Objective

Assess and quantify the potential of electrification as a GHG emissions reduction lever for the Refining Industry across three representative levels of refinery complexity

Phase 1

Baseline energy mix in refineries

Phase 2

Identification of opportunities for electrification

Phase 3

Quantitative impact and ranking of the electrification options

Phase 4

Identification of roadmaps for implementing electrification options to the baseline(s)

Focus on Collaboration with OGCI Members

- Workshops with the Energy Efficiency in Industry Workstream
- Screening of technologies benefit and practical feasibility
- ➤ Roadmap scenario development – challenges for the member company assets



Key Decisions for Process Configurations

Configuration Goals

- Typical and common for the respective complexities
- Avoid unnecessary specific features
- Represent current and near-future fuels specifications (Euro-V)
- Differences in units to allow investigation of different site balances and unit challenges.

Low Complexity

- Hydroskimmer
- No STGs/GTGs

Medium Complexity

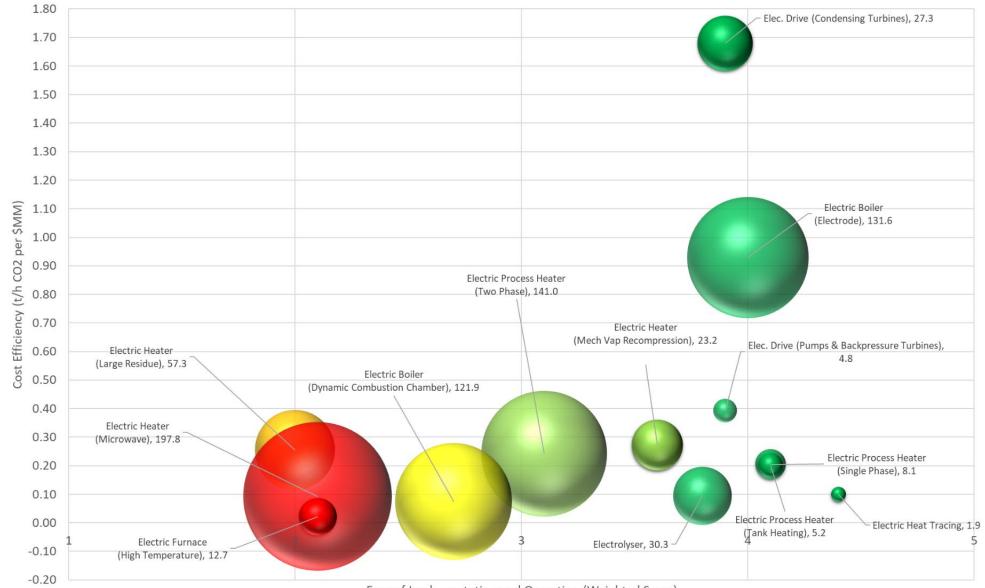
- VGO Hydrocracking
- STGs in steam system

High Complexity

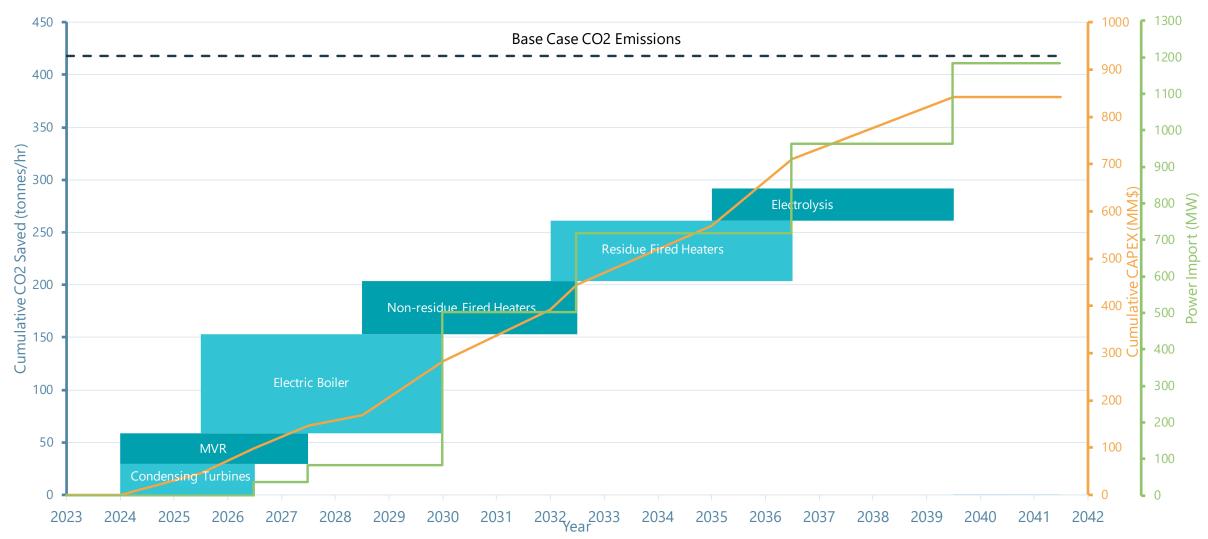
- Full conversion with FCC & Coker
- STGs & Cogen



Ranking Output Bubble Size = Site CO2 Saved (t/h); Colour = TRL

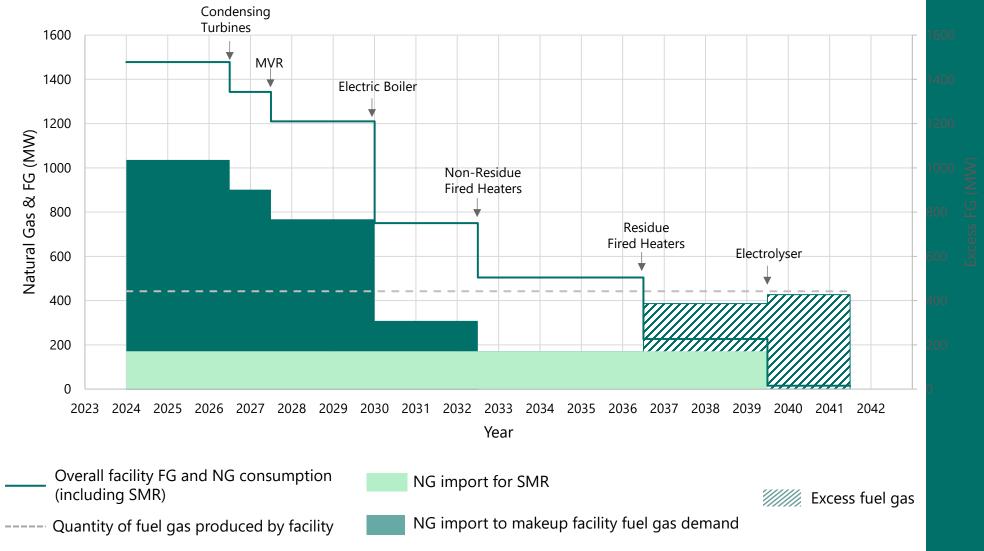


High Complexity Refinery Primary Roadmap





Example Refinery Fuel Gas Balance



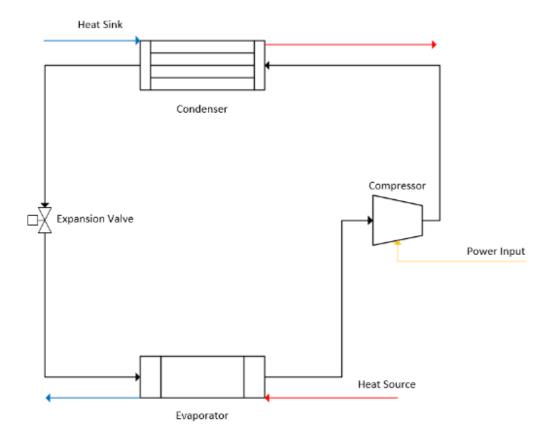


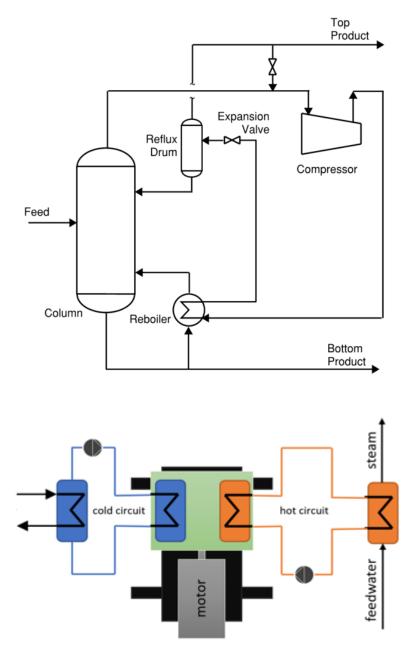
Technology Focus: Heat Pumps in Refining



Heat Pumps – What and Why?

- Upgrade waste heat or environmental heat to useful levels with some electrical power input
- Key Parameter: Coefficient of Performance





Available Industrial Heat Pump Technology

- Supply temperature most critical parameter
- For process temperature lifts above 100 °C, technology remains at small scale.
- ❖ Applications <230 °C with Mechanical Vapour Recompression and <250 °C Stirling</p>
 - > MVR uncommon with source T low and/or T lift high
- Applications <135 °C achievable with closed loop hot water/steam; <280 °C achievable by post-compression</p>
- Ample offering for lower duties (<10 MW), requiring tailored designs at higher duties
- Refrigerant highly dependent on outlet temperature (little vendor experience > 150 °C).

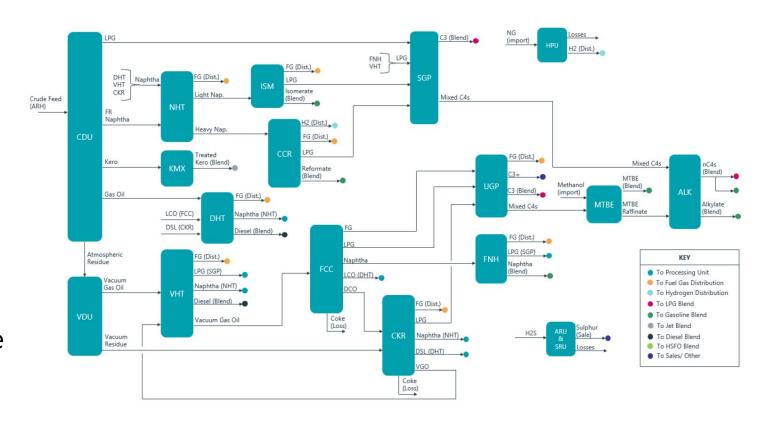
| Туре | TRL |
|--------------------------------------|-----|
| Single-Stage – Various types | 9 |
| Single-Stage | 9 |
| Cascade | 4-9 |
| MVR - Open | 8-9 |
| MVR - Open or Semi-Open | 6-9 |
| Joule Cycle | 6-7 |
| Stirling Cycle | 6-9 |
| Transcritical Cycle | 7-9 |
| Chemical Adsorption Heat Transformer | 9 |



Heat Pump Applications – Downstream

- Example high-potential applications:
- Alkylation Unit: De-isobutaniser Reboiler
- FCC: De-butaniser Reboiler
- FCC: C3 Splitter Reboiler
- Large number of fractionation reboilers, ARU/SWS regen, etc.
- Aromatics and olefins applications also promising
- Large amount of high-quality waste heat available

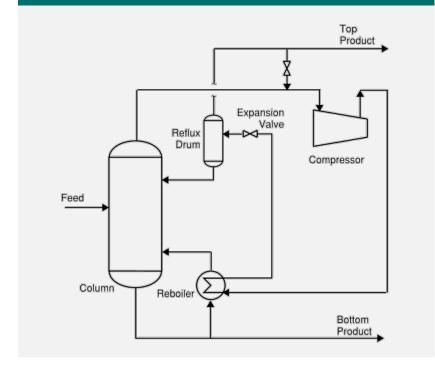
Block Flow Diagram of a Fuels Refinery





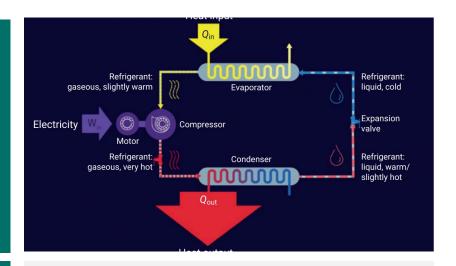
Heat Pump Capability

Ongoing comprehensive studies into the **application of heat pumps** across upstream, refinery, aromatics and olefins sites



Independent economic comparison from deep knowledge of the various available closed loop and mechanical vapour recompression (MVR) configurations

Rapid, reliable development of supporting electrical infrastructure, plant modifications and total project cost from industry leading project development experience



Close links with **multiple vendors** of closed loop, open loop, direct/indirect heat transfer and emerging technologies

Trusted partner in navigating **design choices** influencing widely varying cost, reliability and electrical consumption.



Key Findings from Deep Electrification Roadmaps

Full electrification requires large scale electrical infrastructure outside and inside the site boundary

Low carbon lifecycle power sources is able to reduce carbon emissions to very low levels Electrolyser technologies are relatively expensive, though could provide buffering of renewable generation

Electrical efficiency in providing heat is a key driver for timeline of technology adoption

Electrification of steam production is relatively cheap and simple versus direct electrification of steam consumers

Routing of excess fuel to other consumers, such as chemicals, would be required at high degrees of electrification.

Existing cogeneration plants could have an ongoing role in an electrified site.



Economic Direction from Recent Studies

Reliable carbon pricing policies are essential for the economic viability and sustainability of electrification, especially for long-term investments.

Phased investment in technologies, considering capital efficiency, power efficiency, and Technology Readiness Level, remains beneficial with rising carbon prices.

Deep electrification Roadmaps with sufficient decarbonized power supply can result in low cost of abatement over the project life

Technologies such as Direct
Electric Heating, Residue
Heating, and Electrolysers
require higher carbon prices or
other incentives to be
economically viable.

High power efficiency projects including Condensing Turbine Replacement and MVR, which can have negative carbon price requirements, should be prioritized early in the investment Roadmap.

Promising opportunities are being identified for potential heat pump applications, including steam raising and selected distillation operations.



Industry Activity



Electrification within Decarb Studies

Interest groups and asset owners

Comparisons between Hydrogen, Electrification and CCUS

Comprehensive and independent

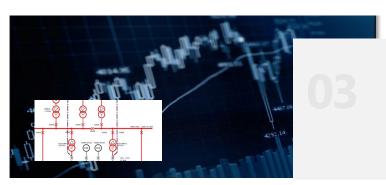


Fired Heater Electrification and Heat Pumps Technology

Emerging technology development

Revamp potential within the firebox

High temperature heat pump technology selection



Rapid Assessments for Screening

Fast comparisons, full project costing and space requirements

Rapid option feasibility screening across decarbonisation

Wood.

Any further questions/discussion, please reach out! Mark.Cudmore@woodplc.com